

GROW BEYOND POTENTIAL

NEWSLETTER

EDITION 6



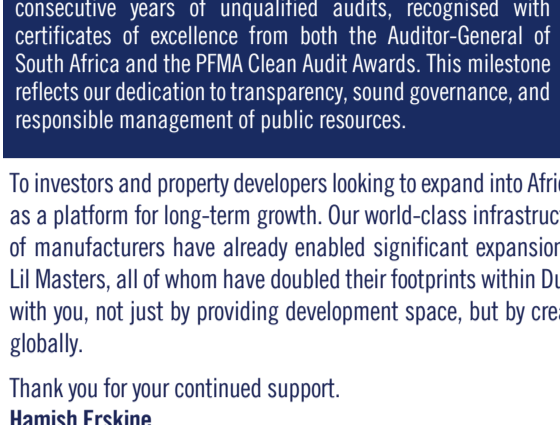
FROM THE DESK OF THE CEO

Three months into the new year, I am pleased to share several significant developments that continue to shape Dube TradePort's growth trajectory. First, allow me to officially welcome Ms Nxolo Ntombela, our new Company Secretary, and Mr Mfanasilili "Stanley" Nkonyane, our Assets and Operations Executive. With their appointments, our full leadership team is now in place, positioned to drive the organisation with renewed momentum and purpose.

We continue to maintain a healthy pipeline of projects across our precinct. In Dube TradeZone 2, more than 60% of the development has already been taken up by new industrial investors. We are also preparing to open the second phase of the Dube AgriZone, following the strong demand demonstrated by small and emerging businesses in our first phase. In response to continued interest in specialised light industrial space, we are finalising plans for new midi factories within TradeZone 2, informed directly by market engagements.

These investments underscore the strategic advantages of our location, strengthened by major upgrades to the N2 and N3 corridors, improved rail operations, and enhancements at the Durban Container Terminal. As national infrastructure performance improves, Durban is emerging as one of the most efficient and attractive manufacturing zones in the region.

Across our precinct, sustainability and resilience remain central to our planning. The on-site solar farm has reached the site-establishment stage, while new tenants such as Sealtron, and Image Packers have commenced operations.



This year, we also marked a significant achievement that speaks to the good governance of our institution: thirteen consecutive years of unqualified audits, recognised with certificates of excellence from both the Auditor-General of South Africa and the PFMA Clean Audit Awards. This milestone reflects our dedication to transparency, sound governance, and responsible management of public resources.



To investors and property developers looking to expand into Africa, Dube TradePort Special Economic Zone continues to position itself as a platform for long-term growth. Our world-class infrastructure, reliable utilities, efficient logistics, and fast growing ecosystem of manufacturers have already enabled significant expansions from companies such as Mahindra SA, Yangtze Optic Fibre, and Lil Masters, all of whom have doubled their footprints within Dube TradeZone 2 over the past 18 months. We remain ready to partner with you, not just by providing development space, but by creating an environment where your operations can scale and compete globally.

Thank you for your continued support.

Hamish Erskine
CEO, Dube TradePort Corporation

KCM ENVIRONMENTAL SHINES AS DCC VISION RUNNER-UP AT THE 2025 DRAGONS' DEN

KCM Environmental emerged as the DCC Vision Runner-Up at the 2025 Durban Chemicals Cluster (DCC) Dragons' Den, an achievement that highlights the company's growing impact in South Africa's environmental services sector.

The DCC SME Accelerator, established through a partnership between the Durban Chemicals Cluster and eThekweni Municipality's Economic Development Unit, was created to fast track small and medium businesses into industrial supply chains. Among a competitive field of innovators, KCM Environmental stood out with a pitch that combined strong technical expertise, market understanding, and a clear path for future growth.

Representing the company, Yovani Naidoo and Kevin Munsamy delivered a compelling presentation that showcased KCM Environmental's commitment to high quality environmental monitoring, compliance solutions, and sustainable innovation. Their performance demonstrated not only readiness for scale but deep alignment with the DCC's vision and values.

KCM Environmental recognition is a testament to the company's dedication to science-driven environmental solutions that support both clients and the communities they serve.

A special thank you goes to the Dragons and programme partners, including the Durban Chemical Cluster, BMA, eThekweni Municipality, Sherwin-Williams, BASF, Diversey, H&R South Africa, and NCS, for providing a platform where emerging industry leaders can share their ambitions and accelerate their growth.

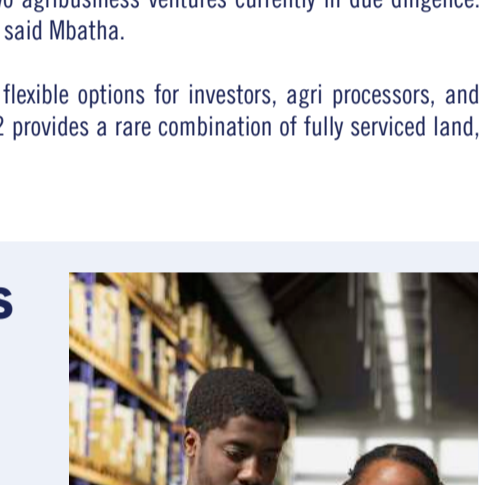
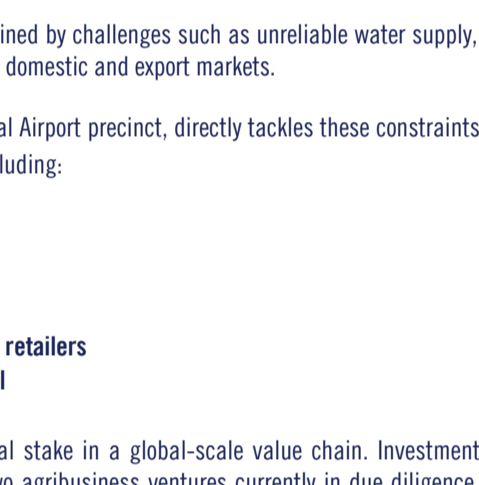
This milestone strengthens KCM Environmental's position in delivering environmental services across the sector.



DUBE AGRIZONE 2 OPENS SOUTH AFRICA'S HIGH VALUE AGRICULTURE MARKET TO SMALL SCALE FARMERS

Dube TradePort Special Economic Zone is gearing up to launch Dube AgriZone 2, an 18 hectare fully serviced, agriculture-focused development designed to unlock opportunities for pioneering agri entrepreneurs, small growers, emerging farmers and horticulturists.

The expansion strengthens Dube AgriZone's position as a critical centre for perishable produce production, post-harvest handling, and distribution, which are now offered at a more accessible scale that allows smaller producers to participate meaningfully in a global value chain.



"Last year, produce worth R50.3 million was grown and/or handled within Dube AgriZone. With Dube AgriZone 2, we aim to significantly expand this output while helping small-scale farmers tap into South Africa's fresh produce market valued at over R53 billion annually." "Dube TradePort is addressing the real barriers that limit small-scale farmers by providing infrastructure and support services that unlock access to high-value perishables markets."

Said Dumisile Mbatha, Dube TradePort, Investment Promotions Manager

Across KwaZulu-Natal, thousands of small-scale farmers remain constrained by challenges such as unreliable water supply, poor rural roads, limited cold storage, and restricted access to high-value domestic and export markets.

Dube AgriZone 2, strategically located within the King Shaka International Airport precinct, directly tackles these constraints by offering access to critical agricultural and logistics infrastructure, including:

- **Modern internal road networks**
- **Warehousing and logistics support**
- **Pack houses and cold storage facilities**
- **A reliable water and electricity supply**
- **An established distribution network supplying major national retailers**
- **Direct access to export markets via the Dube Cargo Terminal**

"Through this new development, we are giving smaller producers a real stake in a global-scale value chain. Investment interest is strong; we have already received multiple proposals, with two agribusines ventures currently in due diligence. This early momentum demonstrates clear confidence in this new phase," said Mbatha.

Development-ready sites range from 10 500m² to 30 000m², offering flexible options for investors, agri processors, and growers seeking to scale their operations. For investors, Dube AgriZone 2 provides a rare combination of fully serviced land, advanced agricultural infrastructure, and market connectivity.

DUBE TRADEPORT STRENGTHENS SUPPLIER ACCESS AND SMME DEVELOPMENT THROUGH STREAMLINED PROCUREMENT



Dube TradePort, one of South Africa's flagship industrial developments, is driving economic inclusion by broadening access to its procurement opportunities. Central to this mission is a transparent and accessible procurement system designed to offer equal opportunity to businesses nationwide, with a dedicated focus on supporting Small, Medium and Micro Enterprises (SMMEs).

A Common Pitfall to Avoid: Selecting every available category on the CSD reduces your chances of being invited to quote. For the best results, select only the goods and services your company can realistically deliver.

Your Gateway to Opportunity: The Central Supplier Database All procurement sourcing begins with the National Treasury Central Supplier Database (CSD). To be eligible for opportunities, your business must:

Understanding the Procurement Processes. Dube TradePort's opportunities are split into two clear pathways: Requests for Quotation (RFQs) – Valued under R1 million. Invitations are sent via email only to companies sourced from the CSD, highlighting the necessity of accurate CSD details. Requests for Proposals (RFPs) – Valued at R1 million and above. These tenders are publicly advertised on the Dube TradePort website, social media platforms, the National eTenders Portal, and the CIDB platform (where applicable).

- Maintain an active CSD profile.
- Ensure full tax compliance with SARS (a valid Tax PIN is required with every submission).
- Keep all CSD information current, including contact details, ownership, and critically the specific commodity or service categories your business provides.

Pro Tip: Regularly check the Dube TradePort Tenders page. Compulsory briefing sessions are often held for RFPs. Attendance is crucial, and sending an informed representative who can ask pertinent questions is key to submitting a competitive bid.

The Keys to Success: Compliance and Quality Compliance is the non-negotiable first step. Your submission must include all requested administrative documents, declarations, company registration documents, and any required accreditations or proof of insurance. Beyond compliance, a quality submission demonstrates a clear understanding of the requirement and includes well-researched, market-related pricing.

Growing With You: Enterprise Development and Supplier Forums Dube TradePort continues to invest in and support the growth of potential suppliers. We actively foster growth through:

- An Enterprise Development Programme: This offers targeted training to existing and potential suppliers to improve operational capacity and service standards in key business areas.
- Regular Supplier Forums: These open sessions demystify the supply chain process, provide guidance on applying for tenders, and offer a direct line to ask questions. They embody our commitment to fairness, transparency, and inclusive growth.

"The development of entrepreneurs is one of the most effective ways of stimulating South Africa's economic growth and socio-economic transformation. Broadening participation is essential to achieving our national development goals." Sibusiso Mkhize, Senior Manager, Supply Chain Management, Dube TradePort.

Your Action Plan: Three Steps to Partner with Dube TradePort

Register & Update: Ensure your business is registered and fully compliant on the National Treasury Central Supplier Database (CSD). Stay Informed: Regularly review current opportunities on the Dube TradePort website. Engage with Our Team: Submit your business profile and attend Supplier Forums for training opportunities.

Get in Touch: For more information, contact the Supply Chain Management team at tenders@dubetradeport.co.za

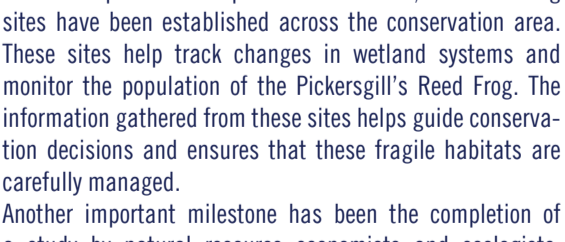
WELCOMING NEW EXECUTIVE STAFF AND BOARD MEMBERS

New Board Members

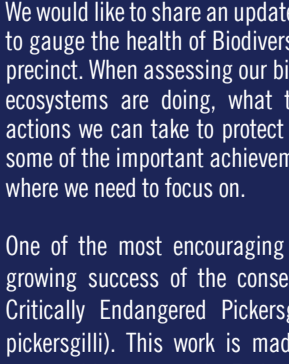
Qinisani Mbatha brings more than two decades of experience in the property and industrial development sectors. He has held senior leadership roles across both the Public and Private sectors, including the Industrial Development Corporation, Merate Resources (Pty) Ltd, African Chrome, and Chibuluma South Mines in Zambia. His extensive governance and strategic oversight experience will contribute meaningfully to the Board's mandate and long term direction.



Siphile Buthelezi is a highly experienced legal professional with a strong background in banking and finance. He has served on the Boards of several significant organisations, including the KZN Growth Fund and South African Airways. His expertise in corporate governance and business oversight will further strengthen the Board as Dube TradePort advances through its next phase of development.



Introducing the Executive: Assets & Operations, Dube TradePort Corporation



As Dube TradePort, our reputation as a world class Special Economic Zone is built on the strength, reliability, and performance of our infrastructure. To maintain this standard, our assets must be managed with foresight and technical excellence. As part of our commitment to continuous improvement, we have proactively reviewed our processes and are implementing several enhancements to strengthen how we manage our assets, ultimately improving operations for our tenants and stakeholders across the precinct.

"Our approach is deliberate and two pronged. In the short term, we are addressing maintenance backlogs, tightening contractor performance, and prioritising the reliability of operational infrastructure, from HVAC systems to landscaping and pedestrian walkways. At the same time, we are laying the foundation for a modern, predictive asset management environment aligned with ISO 55000 standards, supported by digital tools such as On Key Plus, Building Management Systems, and, in time, fully integrated predictive technologies." says Mr Mfanasilili "Stanley" Nkonyane, Dube TradePort's Assets and Operations Executive.

As Dube TradePort has expanded rapidly over the past decade, our assets and operations teams have been required to take on increasing responsibilities. To keep pace with a growing development, we are now adopting new methods that will enable greater responsiveness and long term sustainability. "This journey is positioning us for a fundamental transformation in how we approach maintenance," adds Mr Nkonyane.

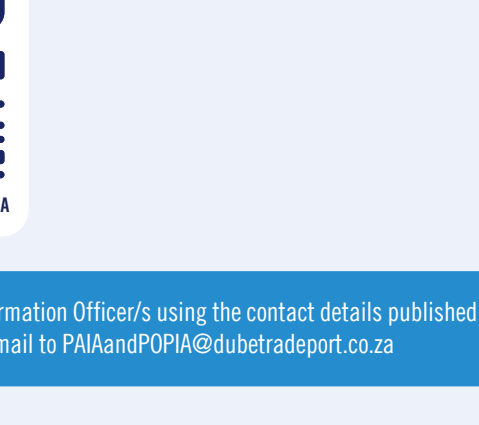
Our goal is to stabilise current operations while building an infrastructure ecosystem capable of supporting future growth. By improving water efficiency, strengthening electrical resilience, and modernising our asset management capabilities, we are ensuring that the Dube TradePort precinct continues to operate at a standard expected by global investors and local manufacturers alike.

Ongoing engagement with our tenants and stakeholders has reinforced the importance of our precinct as a strategic asset to both the province and the country. We are sharpening our focus on maintenance to ensure we continue to uphold and exceed that high standard of a highly functional operational environment.

StreamOut media

INTRODUCTION FOR DUBE TRADEPORT

Have you seen the digital screens on Dube Boulevard? That's us. Our Stream Out Media, home-baked on the Durban beachfront. We're business has grown to offer a range of Out-Of-Home advertising solutions, from national static formats and DOOH to mall advertising and peri-urban opportunities, including airport advertising with ORTIA, KSIA, and CTIA. We are committed to providing brands with strong visibility with high-value audiences.



We own the digital billboards on the main entry and exit route to King Shaka International Airport, the very screens you drive past every day at Dube TradePort. High traffic. High visibility. No skipping. If you're a Dube TradePort tenant, contact us for preferred advertising rates on these screens.

And if you'd like to explore our full digital network, national static sites, and how we can position your brand across high-impact environments, let's chat.

hello@streamoutmedia.com
jackson@streamoutmedia.com

We help brands #BeSeen!

BIODIVERSITY WITHIN DUBE TRADEPORT

We would like to share an update on the initiative we are using to gauge the health of Biodiversity within the Dube TradePort precinct. When assessing our biodiversity, we look at how our ecosystems are doing, what threats they face, and what actions we can take to protect them. This update highlights some of the important achievements while pointing out areas where we need to focus on.

Since an update in the previous newsletter, 55 monitoring sites have been established across the conservation area. These sites help track changes in wetland systems and monitor the population of the Pickersgill's Reed Frog. The information gathered from these sites helps guide conservation decisions and ensures that these fragile habitats are carefully managed.

One of the most encouraging developments has been the growing success of the conservation work focused on the Critically Endangered Pickersgill's Reed Frog (Hyperolius pickersgilli). This work is made possible through a strong partnership between the Endangered Wildlife Trust (EWT), its Threatened Amphibian Programme (TAP), Dube TradePort Corporation, and the Airports Company South Africa. Together, these organisations are supporting conservation efforts at the Lake Victoria and Power Pond wetlands. The progress made so far shows how powerful partnerships can be in protecting our natural ecosystems for the future.

A particularly important milestone has been the completion of a study by natural resource economists and ecologists. Their work identified ways that the area's natural capital can support socio-economic opportunities while still protecting the environment. This means that conservation can also create sustainable business and development opportunities that work in harmony with nature.

Aligned with South Africa's Green Economy Accord, the rehabilitation work taking place across the Dube TradePort precinct is also creating employment. Activities such as clearing invasive alien plants and restoring wetlands through planting and construction projects have provided both unskilled and semi-skilled job opportunities. These efforts support environmental restoration while also contributing to local economic development.

Environmental monitoring remains a key focus area. Ongoing water quality testing and Wetland Health Assessments show positive trends, with signs that environmental conditions across the Dube TradePort precinct are improving.

Dube TradePort has also introduced modern technology to better understand and manage the environment. Through the use of GIS systems, satellite data, and drones, we can now collect more accurate climate and environmental information. This allows our teams to make better decisions and respond more effectively to environmental changes across the different ecosystems within our area.

ACCESS TO INFORMATION

The Promotion of Access to Information Act (PAIA) gives everyone the right to request information held by the DTPC, where that information is needed to exercise or protect a right.

DTPC is committed to transparency, accountability and responsible governance. Through PAIA, we support open access to information whilst ensuring that personal, confidential and commercially sensitive information is protected in line with the law.

WWW.DUBETRADEPORT.CO.ZA

PAIA requests may be directed to the DTPC Information Officer/Deputy Information Officer/s using the contact details published on the DTPC website (www.dubetradeport.co.za). Alternatively, you can email to PAIAandPOPIA@dubetradeport.co.za